

CONSOLIDATED STATEMENT OF OPERATIONS
Comparing Period 10 October Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	1,495,544.60	1,446,880.36	13,987,860.72	14,860,423.58
COST OF SALES	1,113,141.27	1,239,728.35	10,957,204.31	11,962,965.82
GROSS MARGIN	382,403.33	207,152.01	3,030,656.41	2,897,457.76
EMPLOYEE EXPENSES				
SALARIES AND WAGES	165,180.03	105,483.92	1,164,031.07	1,067,075.13
CONTRACTED SERVICES	7,642.00	6,811.70	60,061.08	57,768.77
PAYROLL TAXES	14,382.29	8,030.68	92,735.82	86,778.89
PENSION EXPENSE	2,323.53	1,557.54	17,903.15	14,982.97
UNIFORMS/EDUCATION	0.00	0.00	1,662.63	0.00
EMPLOYEE INSURANCE	17,262.44	20,074.60	194,862.88	185,115.17
TOTAL EMPLOYEE EXPENSES	206,790.29	141,958.44	1,531,256.63	1,411,720.93
OPERATING EXPENSES				
VEHICLE EXPENSE	10,091.02	7,179.62	133,099.39	196,750.30
REPAIRS	17,055.02	13,456.40	227,353.07	119,792.55
UTILITIES	7,573.41	8,153.05	88,794.75	97,724.61
TELEPHONE	2,449.52	2,584.49	24,280.30	26,437.04
ADVERTISING	494.19	-643.84	31,645.89	36,911.88
MILEAGE/MEETINGS/MEALS	1,002.86	1,344.23	13,071.83	21,580.36
CASH OVER/SHORT	608.62	696.72	14,935.80	16,925.27
INTEREST	237.52	876.33	8,350.67	8,740.58
BANK/CREDIT CARD FEES	18,448.60	17,009.73	155,773.60	150,457.03
OFFICE SUPPLIES	1,364.06	271.75	11,342.49	11,722.92
OPERATING SUPPLIES	10,379.64	11,728.19	94,679.60	112,893.26
INSURANCE/WC INS PKG	11,967.42	11,245.58	121,542.56	121,817.34
SUB/DUES/LIC/DONATIONS	845.42	729.67	8,458.76	9,727.81
DEPRECIATION	23,992.06	21,700.00	239,920.60	219,000.00
RENT & LEASES	1,958.46	1,664.83	15,557.15	14,819.27
BAD DEBT	5,400.00	5,400.00	54,000.00	54,000.00
AUDIT/LEGAL/DIR. FEES	5,170.34	2,164.24	54,204.37	58,174.82
PROPERTY TAX	0.00	0.00	10,517.53	10,282.49
GAIN/LOSS FIXED ASSET	0.00	0.00	-5,000.00	-38,583.33
MISC/SAFETY/ANNMTG	151.89	1,054.06	19,749.49	21,786.76
TOTAL OPERATING EXPENSES	119,190.05	106,615.05	1,322,277.85	1,270,960.96
OTHER REVENUE				
FINANCE CHARGES	4,740.85	4,897.41	44,995.77	46,305.72
VENDOR REBATES	27,452.04	6,038.57	83,211.58	58,983.99
OTHER REVENUE	1,977.19	928.85	43,780.11	25,122.26
TOTAL OTHER REVENUE	34,170.08	11,864.83	171,987.46	130,411.97
NET OPERATING EXPENSES	291,810.26	236,708.66	2,681,547.02	2,552,269.92
LOCAL NET SAVINGS	90,593.07	-29,556.65	349,109.39	345,187.84
PATRONAGE REFUNDS	1,677.31	0.00	442,042.65	269,389.02
NON-QUALIFYING PATRONA	0.00	0.00	-2,090.41	36,738.80
FEDERAL INCOME TAX EXP	0.00	0.00	0.00	0.00
MI SINGLE BUSINESS TAX	0.00	0.00	0.00	0.00
NET SAVINGS	92,270.38	-29,556.65	789,061.63	651,315.66

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 10 October Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
MATTRESS SALES												
Beginning Inventory	325.00	0.00	325.00	0.00	0.00	0.00	325.00	0.00	325.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	325.00	0.00	325.00	0.00	0.00	0.00	650.00	0.00	650.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margins	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HARDWARE SALES												
Beginning Inventory	258,819.72	0.00	252,036.64	0.00	0.00	0.00	258,819.72	0.00	252,036.64	0.00	0.00	0.00
Purchases	25,950.93	0.00	51,217.37	0.00	0.00	0.00	215,669.69	0.00	253,679.70	0.00	0.00	0.00
Ending Inventory	260,370.68	0.00	279,751.46	0.00	0.00	0.00	519,190.40	0.00	531,788.10	0.00	0.00	0.00
Cost of Sales	24,399.97	0.00	23,502.55	0.00	0.00	0.00	215,161.13	0.00	243,538.73	0.00	0.00	0.00
Sales	29,551.83	0.00	28,300.67	0.00	0.00	0.00	295,754.82	0.00	293,533.53	0.00	0.00	0.00
Gross Margin	5,151.86	17.43	4,798.12	16.95	0.00	16.95	80,593.69	27.25	49,994.80	17.03	0.00	0.00
BRAKES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NO LEAD SALES												
Beginning Inventory	77,009.50	0.00	93,534.94	0.00	0.00	0.00	77,009.50	0.00	93,534.94	0.00	0.00	0.00
Purchases	268,965.58	0.00	285,085.41	0.00	0.00	0.00	2,919,129.96	0.00	3,105,739.19	0.00	0.00	0.00
Ending Inventory	56,564.17	0.00	84,520.01	0.00	0.00	0.00	133,573.67	0.00	178,054.95	0.00	0.00	0.00
Cost of Sales	289,410.91	0.00	294,100.34	0.00	0.00	0.00	2,930,180.66	0.00	3,111,038.81	0.00	0.00	0.00
Sales	328,518.27	0.00	319,607.31	0.00	0.00	0.00	3,159,500.96	0.00	3,359,108.58	0.00	0.00	0.00
Gross Margin	39,107.36	11.90	25,506.97	7.98	0.00	7.98	229,320.30	7.25	248,069.77	7.38	0.00	0.00
L.P. GAS SALES												
Beginning Inventory	61,316.25	0.00	72,757.75	0.00	0.00	0.00	61,316.25	0.00	72,757.75	0.00	0.00	0.00
Purchases	48,698.79	0.00	37,988.10	0.00	0.00	0.00	599,064.62	0.00	713,898.83	0.00	0.00	0.00
Ending Inventory	81,684.99	0.00	77,439.56	0.00	0.00	0.00	143,001.24	0.00	150,197.31	0.00	0.00	0.00
Cost of Sales	28,330.05	0.00	33,306.29	0.00	0.00	0.00	586,472.71	0.00	718,789.25	0.00	0.00	0.00
Sales	72,570.72	0.00	64,668.13	0.00	0.00	0.00	1,039,348.32	0.00	1,269,571.98	0.00	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 10 October Fiscal 2024 To Budget 2024 And Prior 2023

C U R R E N T P E R I O D						Y E A R T O D A T E					
Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
44,240.67	60.96	31,361.84	48.49	0.00	48.49	452,875.61	43.57	550,782.73	43.38	0.00	0.00

Gross Margin

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
#2 DIESEL SALES												
Beginning Inventory	26,214.38	0.00	40,373.09	0.00	0.00	0.00	26,214.38	0.00	40,373.09	0.00	0.00	0.00
Purchases	38,419.13	0.00	42,775.16	0.00	0.00	0.00	314,674.94	0.00	323,735.14	0.00	0.00	0.00
Ending Inventory	26,949.50	0.00	35,384.95	0.00	0.00	0.00	53,163.88	0.00	75,758.04	0.00	0.00	0.00
Cost of Sales	37,684.01	0.00	47,763.30	0.00	0.00	0.00	323,870.71	0.00	328,308.48	0.00	0.00	0.00
Sales	44,330.39	0.00	47,679.17	0.00	0.00	0.00	357,462.52	0.00	348,590.26	0.00	0.00	0.00
Gross Margin	6,646.38	14.99	-84.13	-0.17	0.00	0.17	33,591.81	9.39	20,281.78	5.81	0.00	0.00
TUBES												
Beginning Inventory	4,103.72	0.00	4,144.16	0.00	0.00	0.00	4,103.72	0.00	4,144.16	0.00	0.00	0.00
Purchases	711.00	0.00	988.71	0.00	0.00	0.00	7,060.98	0.00	8,938.89	0.00	0.00	0.00
Ending Inventory	3,676.79	0.00	4,189.99	0.00	0.00	0.00	7,780.51	0.00	8,334.15	0.00	0.00	0.00
Cost of Sales	1,137.93	0.00	942.88	0.00	0.00	0.00	11,322.54	0.00	10,531.46	0.00	0.00	0.00
Sales	1,371.00	0.00	1,136.00	0.00	0.00	0.00	11,204.58	0.00	12,688.51	0.00	0.00	0.00
Gross Margin	233.07	17.00	193.12	17.00	0.00	17.00	-117.96	-1.05	2,157.05	17.00	0.00	0.00
TIRES												
Beginning Inventory	17,562.37	0.00	15,994.12	0.00	0.00	0.00	17,562.37	0.00	15,994.12	0.00	0.00	0.00
Purchases	7,448.25	0.00	11,266.83	0.00	0.00	0.00	70,152.22	0.00	88,823.04	0.00	0.00	0.00
Ending Inventory	14,304.97	0.00	14,698.40	0.00	0.00	0.00	31,867.34	0.00	30,692.52	0.00	0.00	0.00
Cost of Sales	10,705.65	0.00	12,562.55	0.00	0.00	0.00	78,620.25	0.00	95,708.20	0.00	0.00	0.00
Sales	11,388.99	0.00	13,364.42	0.00	0.00	0.00	89,011.83	0.00	101,817.25	0.00	0.00	0.00
Gross Margin	683.34	6.00	801.87	6.00	0.00	6.00	10,391.58	11.67	6,109.05	6.00	0.00	0.00
BATTERIES												
Beginning Inventory	1,111.24	0.00	3,439.03	0.00	0.00	0.00	1,111.24	0.00	3,439.03	0.00	0.00	0.00
Purchases	1,559.31	0.00	841.94	0.00	0.00	0.00	7,790.34	0.00	5,567.29	0.00	0.00	0.00
Ending Inventory	949.30	0.00	3,694.47	0.00	0.00	0.00	2,060.54	0.00	7,133.50	0.00	0.00	0.00
Cost of Sales	1,721.25	0.00	586.50	0.00	0.00	0.00	10,750.95	0.00	4,322.33	0.00	0.00	0.00
Sales	2,025.00	0.00	690.00	0.00	0.00	0.00	8,506.11	0.00	5,085.10	0.00	0.00	0.00
Gross Margin	303.75	15.00	103.50	15.00	0.00	15.00	-2,244.84	-26.39	762.77	15.00	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
BATTERY CORE												
Beginning Inventory	22.00	0.00	365.00	0.00	0.00	0.00	22.00	0.00	365.00	0.00	0.00	0.00
Purchases	44.00	0.00	0.00	0.00	0.00	0.00	88.00	0.00	61.00	0.00	0.00	0.00
Ending Inventory	22.00	0.00	365.00	0.00	0.00	0.00	44.00	0.00	730.00	0.00	0.00	0.00
Cost of Sales	44.00	0.00	0.00	0.00	0.00	0.00	271.00	0.00	61.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	-44.00	0.00	0.00	0.00	0.00	0.00	-271.00	0.00	-61.00	0.00	0.00	0.00
LUBE SALES												
Beginning Inventory	23,487.00	0.00	32,780.80	0.00	0.00	0.00	23,487.00	0.00	32,780.80	0.00	0.00	0.00
Purchases	9,841.65	0.00	2,938.31	0.00	0.00	0.00	22,902.36	0.00	31,335.84	0.00	0.00	0.00
Ending Inventory	27,850.00	0.00	32,828.54	0.00	0.00	0.00	51,337.00	0.00	65,609.34	0.00	0.00	0.00
Cost of Sales	5,478.65	0.00	2,890.57	0.00	0.00	0.00	33,087.86	0.00	28,707.81	0.00	0.00	0.00
Sales	3,905.76	0.00	3,177.13	0.00	0.00	0.00	33,577.44	0.00	32,878.07	0.00	0.00	0.00
Gross Margin	-1,572.89	-40.27	286.56	9.01	0.00	9.01	489.58	1.45	4,170.26	12.68	0.00	0.00
FERTILIZER SALES												
Beginning Inventory	97,257.00	0.00	72,400.35	0.00	0.00	0.00	97,257.00	0.00	72,400.35	0.00	0.00	0.00
Purchases	49.99	0.00	22,780.29	0.00	0.00	0.00	703,552.67	0.00	783,071.31	0.00	0.00	0.00
Ending Inventory	82,635.80	0.00	82,120.16	0.00	0.00	0.00	179,892.80	0.00	154,520.51	0.00	0.00	0.00
Cost of Sales	14,671.19	0.00	13,060.48	0.00	0.00	0.00	711,663.17	0.00	821,423.27	0.00	0.00	0.00
Sales	17,314.73	0.00	16,097.01	0.00	0.00	0.00	867,749.81	0.00	979,673.16	0.00	0.00	0.00
Gross Margin	2,643.54	15.26	3,036.53	18.86	0.00	18.86	156,086.64	17.98	158,249.89	16.15	0.00	0.00
SEED SALES												
Beginning Inventory	-326.23	0.00	45,657.25	0.00	0.00	0.00	-326.23	0.00	45,657.25	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	190,884.84	0.00	396,521.14	0.00	0.00	0.00
Ending Inventory	-10,383.94	0.00	43,285.65	0.00	0.00	0.00	-10,710.17	0.00	88,942.90	0.00	0.00	0.00
Cost of Sales	10,057.71	0.00	2,371.60	0.00	0.00	0.00	254,597.31	0.00	399,513.36	0.00	0.00	0.00
Sales	8,754.72	0.00	3,039.69	0.00	0.00	0.00	303,994.01	0.00	460,459.02	0.00	0.00	0.00
Gross Margin	-1,302.99	-14.88	668.09	21.97	0.00	21.97	49,396.70	16.24	60,945.66	13.23	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
CHEMICAL SALES												
Beginning Inventory	50,098.41	0.00	53,699.96	0.00	0.00	0.00	50,098.41	0.00	53,699.96	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	137,682.50	0.00	149,514.38	0.00	0.00	0.00
Ending Inventory	49,353.41	0.00	48,012.53	0.00	0.00	0.00	99,451.82	0.00	101,712.49	0.00	0.00	0.00
Cost of Sales	745.00	0.00	5,687.43	0.00	0.00	0.00	135,876.26	0.00	155,384.56	0.00	0.00	0.00
Sales	1,606.13	0.00	8,872.53	0.00	0.00	0.00	218,056.69	0.00	221,324.21	0.00	0.00	0.00
Gross Margin	861.13	53.61	3,185.10	35.89	0.00	35.89	82,180.43	37.68	65,939.65	29.79	0.00	0.00
SHOP SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	3,346.74	0.00	3,328.10	0.00	0.00	0.00	30,135.57	0.00	33,835.16	0.00	0.00	0.00
Gross Margin	3,346.74	100.00	3,328.10	100.00	0.00	100.00	30,135.57	100.00	33,835.16	100.00	0.00	0.00
MILL SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	1,634.50	0.00	2,336.01	0.00	0.00	0.00	19,407.46	0.00	22,029.10	0.00	0.00	0.00
Gross Margin	1,634.50	100.00	2,336.01	100.00	0.00	100.00	19,407.46	100.00	22,029.10	100.00	0.00	0.00
STORAGE SALES												
Sales	982.00	0.00	728.00	0.00	0.00	0.00	18,074.00	0.00	13,723.00	0.00	0.00	0.00
Gross Margin	982.00	100.00	728.00	100.00	0.00	100.00	18,074.00	100.00	13,723.00	100.00	0.00	0.00
SPRAYING SALES												
Sales	920.55	0.00	6,505.95	0.00	0.00	0.00	104,344.45	0.00	107,740.83	0.00	0.00	0.00
Gross Margin	920.55	100.00	6,505.95	100.00	0.00	100.00	104,344.45	100.00	107,740.83	100.00	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 10 October Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DRYING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	18,850.24	0.00	1,350.05	0.00	0.00	0.00	24,661.84	0.00	2,420.05	0.00	0.00	0.00
Gross Margin	18,850.24	100.00	1,350.05	100.00	0.00	100.00	24,661.84	100.00	2,420.05	100.00	0.00	0.00
SPREADER RENTAL												
Sales	180.00	0.00	-9,040.00	0.00	0.00	0.00	11,807.50	0.00	7,353.50	0.00	0.00	0.00
Gross Margin	180.00	100.00	-9,040.00	-100.00	0.00	100.00	11,807.50	100.00	7,353.50	100.00	0.00	0.00
HAULING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	3,905.00	0.00	3,469.80	0.00	0.00	0.00	39,842.70	0.00	36,514.80	0.00	0.00	0.00
Gross Margin	3,905.00	100.00	3,469.80	100.00	0.00	100.00	39,842.70	100.00	36,514.80	100.00	0.00	0.00
GROCERY SALES												
Beginning Inventory	176,984.45	0.00	156,983.47	0.00	0.00	0.00	176,984.45	0.00	156,983.47	0.00	0.00	0.00
Purchases	102,548.66	0.00	85,608.70	0.00	0.00	0.00	801,539.00	0.00	798,776.59	0.00	0.00	0.00
Ending Inventory	188,501.51	0.00	154,269.26	0.00	0.00	0.00	365,485.96	0.00	311,252.73	0.00	0.00	0.00
Cost of Sales	91,031.60	0.00	88,322.91	0.00	0.00	0.00	766,859.31	0.00	780,786.55	0.00	0.00	0.00
Sales	130,045.15	0.00	126,175.59	0.00	0.00	0.00	1,155,510.89	0.00	1,139,230.35	0.00	0.00	0.00
Gross Margin	39,013.55	30.00	37,852.68	30.00	0.00	30.00	388,651.58	33.63	358,443.80	31.46	0.00	0.00
DNR SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	76,227.35	0.00	68,151.29	0.00	0.00	0.00	203,931.02	0.00	213,277.15	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	76,227.35	0.00	68,151.29	0.00	0.00	0.00	203,931.02	0.00	213,277.15	0.00	0.00	0.00
Sales	70,423.27	0.00	70,814.07	0.00	0.00	0.00	221,988.22	0.00	243,453.09	0.00	0.00	0.00
Gross Margin	-5,804.08	-8.24	2,662.78	3.76	0.00	3.76	18,057.20	8.13	30,175.94	12.39	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
LOTTERY SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	55,214.94	0.00	57,406.78	0.00	0.00	0.00	520,429.83	0.00	564,406.74	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	55,214.94	0.00	57,406.78	0.00	0.00	0.00	520,429.83	0.00	564,406.74	0.00	0.00	0.00
Sales	62,232.00	0.00	64,131.50	0.00	0.00	0.00	546,511.50	0.00	605,063.62	0.00	0.00	0.00
Gross Margin	7,017.06	11.27	6,724.72	10.48	0.00	10.48	26,081.67	4.77	40,656.88	6.71	0.00	0.00
BEER & WINE SALES												
Beginning Inventory	19,939.51	0.00	19,936.65	0.00	0.00	0.00	19,939.51	0.00	19,936.65	0.00	0.00	0.00
Purchases	43,795.49	0.00	27,960.47	0.00	0.00	0.00	327,390.47	0.00	305,101.59	0.00	0.00	0.00
Ending Inventory	29,812.87	0.00	18,818.84	0.00	0.00	0.00	49,752.38	0.00	38,755.49	0.00	0.00	0.00
Cost of Sales	33,922.13	0.00	29,078.28	0.00	0.00	0.00	318,267.23	0.00	314,982.68	0.00	0.00	0.00
Sales	41,368.45	0.00	35,461.32	0.00	0.00	0.00	384,686.42	0.00	376,487.51	0.00	0.00	0.00
Gross Margin	7,446.32	17.99	6,383.04	18.00	0.00	18.00	66,419.19	17.26	61,504.83	16.33	0.00	0.00
LIQUOR SALES												
Beginning Inventory	26,489.52	0.00	29,401.23	0.00	0.00	0.00	26,489.52	0.00	29,401.23	0.00	0.00	0.00
Purchases	16,406.74	0.00	14,664.68	0.00	0.00	0.00	150,680.18	0.00	137,615.08	0.00	0.00	0.00
Ending Inventory	26,228.51	0.00	29,238.68	0.00	0.00	0.00	52,718.03	0.00	58,639.91	0.00	0.00	0.00
Cost of Sales	16,667.75	0.00	14,827.23	0.00	0.00	0.00	151,181.51	0.00	143,176.89	0.00	0.00	0.00
Sales	20,081.62	0.00	17,864.14	0.00	0.00	0.00	189,376.60	0.00	171,615.68	0.00	0.00	0.00
Gross Margin	3,413.87	16.99	3,036.91	17.00	0.00	17.00	38,195.09	20.16	28,438.79	16.57	0.00	0.00
CIGARETTE SALES												
Beginning Inventory	122,026.86	0.00	118,910.28	0.00	0.00	0.00	122,026.86	0.00	118,910.28	0.00	0.00	0.00
Purchases	126,655.65	0.00	117,473.47	0.00	0.00	0.00	1,131,957.14	0.00	1,087,370.79	0.00	0.00	0.00
Ending Inventory	120,545.22	0.00	123,285.79	0.00	0.00	0.00	242,572.08	0.00	242,196.07	0.00	0.00	0.00
Cost of Sales	128,137.29	0.00	113,097.96	0.00	0.00	0.00	1,132,667.44	0.00	1,064,612.09	0.00	0.00	0.00
Sales	133,815.07	0.00	128,520.41	0.00	0.00	0.00	1,269,493.10	0.00	1,207,533.40	0.00	0.00	0.00
Gross Margin	5,677.78	4.24	15,422.45	12.00	0.00	12.00	136,825.66	10.77	142,921.31	11.83	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DELI												
Beginning Inventory	27,270.23	0.00	22,279.56	0.00	0.00	0.00	27,270.23	0.00	22,279.56	0.00	0.00	0.00
Purchases	60,143.66	0.00	57,203.80	0.00	0.00	0.00	527,123.67	0.00	507,456.52	0.00	0.00	0.00
Ending Inventory	30,744.87	0.00	23,732.04	0.00	0.00	0.00	58,015.10	0.00	46,011.60	0.00	0.00	0.00
Cost of Sales	56,669.02	0.00	55,751.32	0.00	0.00	0.00	517,778.23	0.00	511,897.28	0.00	0.00	0.00
Sales	91,030.25	0.00	84,251.85	0.00	0.00	0.00	785,184.45	0.00	697,223.99	0.00	0.00	0.00
Gross Margin	34,361.23	37.74	28,500.53	33.82	0.00	33.82	267,406.22	34.05	185,326.71	26.58	0.00	0.00
LP SERVICE LABOR												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	1,500.00	0.00	2,317.00	0.00	0.00	0.00	15,533.87	0.00	9,307.00	0.00	0.00	0.00
Gross Margin	1,500.00	100.00	2,317.00	100.00	0.00	100.00	15,533.87	100.00	9,307.00	100.00	0.00	0.00
CONTRACT FEE LP												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	125.00	0.00	150.00	0.00	0.00	0.00	2,600.00	0.00	2,925.00	0.00	0.00	0.00
Gross Margin	125.00	100.00	150.00	100.00	0.00	100.00	2,600.00	100.00	2,925.00	100.00	0.00	0.00
Total Beginning Inventory	1,333,364.26	0.00	1,395,227.54	0.00	0.00	0.00	1,333,364.26	0.00	1,395,227.54	0.00	0.00	0.00
Total Purchases	1,138,494.95	0.00	1,088,518.76	0.00	0.00	0.00	10,844,593.16	0.00	11,691,558.04	0.00	0.00	0.00
Total Ending Inventory	1,358,717.94	0.00	1,244,017.95	0.00	0.00	0.00	2,692,082.20	0.00	2,639,245.49	0.00	0.00	0.00
Total Cost of Sales	1,113,141.27	0.00	1,239,728.35	0.00	0.00	0.00	10,957,204.31	0.00	11,962,965.82	0.00	0.00	0.00
Total Sales	1,483,294.60	0.00	1,439,410.21	0.00	0.00	0.00	13,929,730.98	0.00	14,781,231.91	0.00	0.00	0.00
Total Gross Margin	370,153.33	24.95	199,681.86	13.87	0.00	13.87	2,972,526.67	21.33	2,818,266.09	19.06	0.00	0.00